# SPITwSPOTS Champions

FREQUENTLY ASKED QUESTIONS

907.226.2082 SPITwSPOTS.com



#### 1. What does your name mean, and how is it pronounced?

When our business launched, in April 2006, we wanted to bring convenient, reliable, and fast wireless Internet to the Homer Spit. We wanted to create all kinds of hotspots for our customers. Spit... spots. The w in the middle stands for wireless. We pronounce our name with a silent w: spit spots.

### 2. How can I help promote SPITwSPOTS coming to my area?

We are looking for Champions to spread the word about SPITwSPOTS to their friends and neighbors, so we know which areas are most interested in getting internet that is faster, goes farther, and has no usage limits. Our Champions are people just like you, who want better internet connections from a local company.

#### 3. What happens once I become a Champion? What do I do then?

First off, thank you so much! We appreciate your dedication to bringing internet to your area. When you become a Champion, you will have access to materials including yard signs and cards you can hand out to your neighbors, which include the website address we have created to track interest in our service (www.spitwspots.com/go). You can post on social media, knock on doors, have your neighbors for coffee and donuts—there are no limits to how you can spread the word! Be rewarded when you share the good news about SPITwSPOTS high-speed internet with your friends, family, and neighbors. Both you and the person you refer will receive \$25 off your next SPITwSPOTS service bill.

# 4. Can you give me sample text?

Of course! Here is a sample social media post: I just signed up for SPITwSPOTS to bring fast internet with no usage limits to our community. Help us bring their service to our neighborhood! If enough of us register, we can bring internet here! Check out www.spitwspots.com/go.

## And here is a sample email:

#### Hello neighbor,

If you're like me, you connect to the internet all the time. SPITwSPOTS, based in Homer, is moving to our area to provide fast connections with no usage limits, which go farther because of their technology. Will you join me in recruiting to bring SPITwSPOTS internet here?

Let them know you're interested by registering at www.spitwspots.com/go to learn more.

# 5. Who do I contact with questions?

Please feel free to contact SPITwSPOTS with questions any time, at 907-226-2082 or champion@spitwspots.com. Thank you!

Spit // Spots

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